



**SOLUTIONS FOR JOINERY**

in partnership with **SMYTH GROUP**

# Making Joinery Work.



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# WHO ARE WE



Luke Piper (MD BJ Waller Ltd)

Having spent 25 years in Architectural Ironmongery, Luke has become an expert in his field. Luke is the managing director of BJ Waller Ltd, Architectural Ironmongers and one of the three directors of The Joinery Network. Due to the growth of The Joinery Network, Luke's involvement with the Joinery industry has become part of his day to day life. Luke is extremely excited about the collaboration between BJ Waller Ltd and Smyth Group Ltd as he believes that what can be achieved together will offer the joinery industry everything that is required to help it thrive in the future. He is looking forward to showcasing our work together, introducing new exciting products and ideas for many years to come.



Ian Smith (MD Smyth Group Ltd)

Ian has been designing award winning cabinet & door hardware since 1998. For over 20 years he has worked with the Kitchen, Joinery, Interior Design, Builder and Architect sectors throughout the UK and the USA. Ian not only designs and oversees the manufacture of products but he also deals directly with customers, visiting companies each week throughout the UK presenting new products alongside future concepts. The partnership with BJ Waller Ltd allows us to design and manufacture exclusive ranges of hardware that fits perfectly alongside their current portfolio. As partners within The Joinery Network, we are uniquely situated alongside many industry suppliers and organisations.



# **BJ WALLER** ARCHITECTURAL IRONMONGERS



- Highly experienced Architectural Ironmongers, who specialise in the specification of hardware and services to the Joinery industry.
- Helping Joinery businesses throughout the UK, manufacture high quality products efficiently and profitably.
- Over 35 years in hardware for windows & doors.
- Working directly with Joinery manufacturers to increase productivity.
- Founder partners of The Joinery Network.
- BJ Waller represent many leading brands such as Deventer, Winkhaus, AGB, ASSA ABLOY (Fix), IPA, Centor , Frank Allart and BUVA to name but a few.
- We are visiting customers all over the UK in conjunction with Smyth Group focusing heavily on Joinery related products and services.
- We will continue to develop new and innovative joinery related products in partnership with Smyth Group.
- Focusing heavily on our service to the industry, taking the pain out of the supply chain.



WE HAVE CREATED A UNIQUE  
RANGE OF PRODUCTS AND  
SERVICES SPECIFICALLY FOR  
MANUFACTURERS OF TIMBER  
WINDOWS & DOORS.

LUKE PIPER OF BJ WALLER LTD

It's exciting to bring 20 years of  
design and manufacturing experience  
into the Joinery sector, supplying our  
own designs and brands alongside  
other industry leading products.

IAN SMITH OF SMYTH GROUP LTD

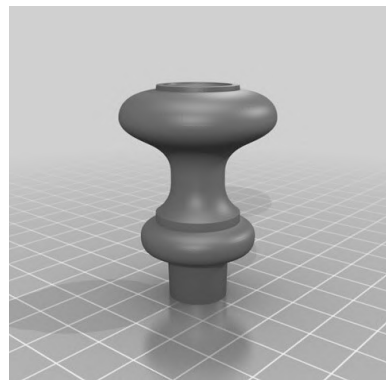
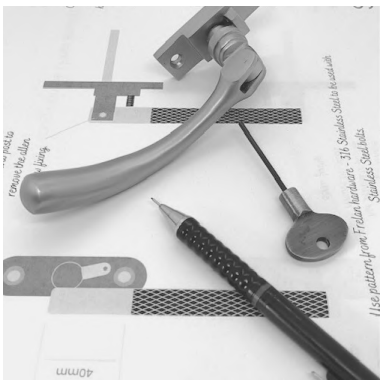


# SMYTH GROUP

Design  
Manufacture  
Supply

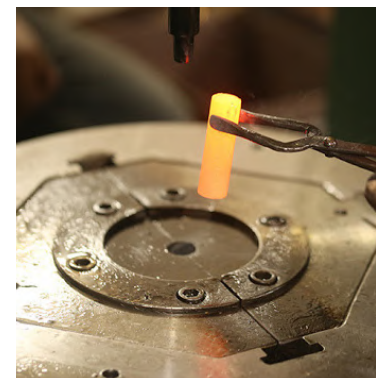
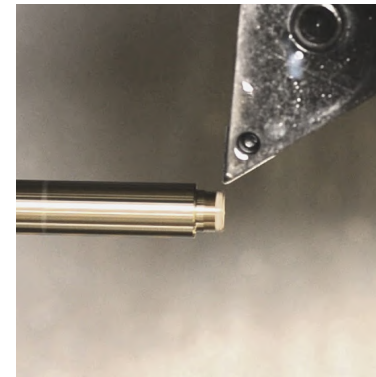
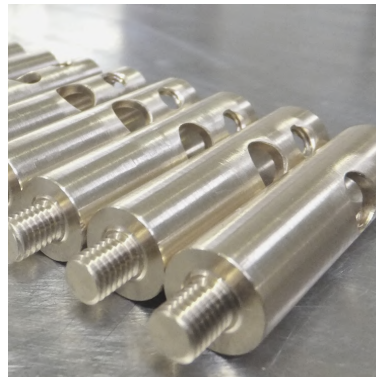


- Manufacturers & suppliers of fine cabinet hardware in a number of materials and finishes.
- Working alongside manufacturers from the UK and the rest of the world from concept drawing to full production of hardware ranges.
- Working with Architects, Joiners, Builders, Developers, Interior Designers & kitchen Manufacturers.
- Work directly with Joinery manufacturers to increase capacity and productivity.
- Over 20 years experience in design & manufacturing.
- Smyth Agencies represent a number of brands within the industry focusing on Joinery related products.
- We are visiting customers each week in conjunction with BJ Waller Ltd who are distributors for our Joinery Hardware ranges.
- Samples and display products are carried in our vehicles so they are on hand for when we visit your company.
- Founder Members of The Joinery Network.



# DESIGN & MANUFACTURE

- Our products have been created using input from window & door manufacturers.
- Dimensioned drawings are produced based on information acquired through testing and customer feedback, fit and functionality are key to the design of our products.
- 3D printed models are produced to check sizes and proportion along with critical measurements.
- Tooling capabilities include traditional and drop forged casting as well as CNC turning and milling facilities.
- We have excellent relationships with a number of manufacturers as well as our own facilities so that we can produce in metals such as Brass, Bronze and Steel.
- This allows us to produce our own designs exclusively to the industry without us having to produce large quantities that are not cost effective or practical for our customers.
- We constantly look to expand our ranges through our R&D manufacturing programme based on our customer needs.







# THE JOINERY NETWORK

- The network delivers safe and legal PAS24 certification for timber windows & doors.
- This specialist supply chain has invested in comprehensive system testing – for joinery companies to utilise.
- Creating more opportunities for specifiers to source timber windows & doors from compliant joinery manufacturers.
- Work directly with Joinery manufacturers to increase capacity and productivity.
- Invested in complete window and door system testing.
- A complete range of PAS24:2016 Certified window & door products ready for you to manufacture.
- The Joinery Network has already invested more than £200,000 in the development and testing of the Lignum Window & Door System.
- Saving joinery manufacturers tens of thousands of pounds in R&D, design and testing.
- Talk to us at one of The Joinery Network events around the UK.



The bitterness of  
poor quality remains  
long after the  
sweetness of low  
price is forgotten.

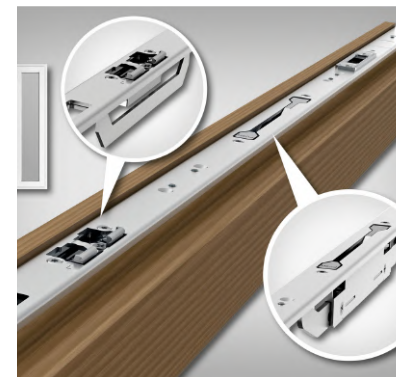
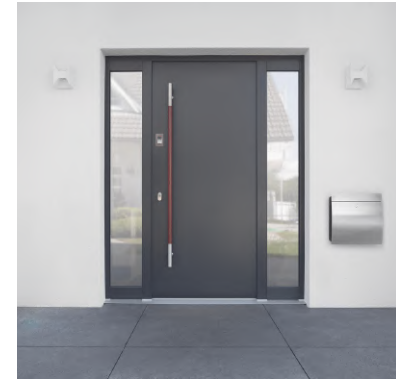
# DOOR HARDWARE

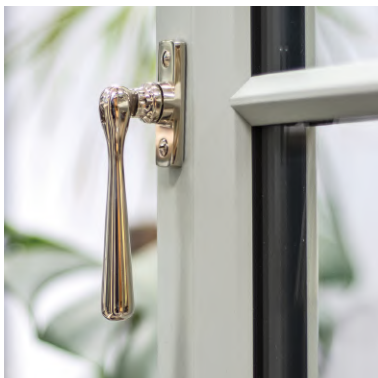


- 316 Stainless Steel ranges for superior corrosion resistance and longevity.
- Many of our products are tested on acidic timbers like ACCOYA and Oak.
- Interior levers on bolt through roses are available in a multitude of designs.
- High quality parts and components are designed and produced specifically for the Joinery industry.
- Our door hardware is available in a large range of beautiful finishes.
- Available in many traditional and contemporary designs.
- Bolt through fixings are used where possible from the internal side of the door for added security.
- We supply an extensive range of hinges to suit every application and door style, fully tested and certified.
- Full bespoke design & manufacturing services in the material and finish of your choice.
- Full Ironmongery schedules are available from BJ Waller Ltd.

# LOCKS & LATCHES

- We are main distributors for Winkhaus multi-point locks, with large stocks covering many different features and functions.
- Our cylinders are tested and certified to the highest level providing the ultimate security and protection.
- Many of our multi-point locks have been tested to PAS24: 2016 in conjunction with The Joinery Networks Lignum range of products.
- Many of our products are approved by Secured By Design.
- Our range of locks include options for specialist doors and bespoke projects.
- We carry a full range of lock cases and latches that are compatible with all of our door furniture.
- 10 year mechanical guarantee with our locking systems.
- Consistent compression for improved weather-sealing and draught proofing to your door.
- We have locking solutions to meet almost all functional requirements.





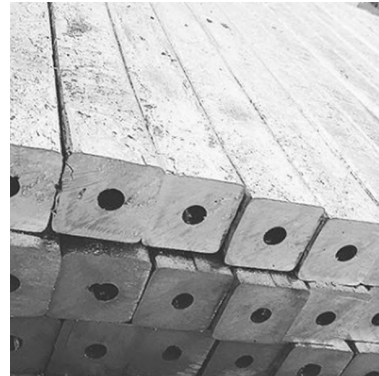
# WINDOW HARDWARE

- A number of materials and finishes are available from 316 stainless steel to solid brass.
- Many of our window products have been tested in conjunction with The Joinery Network Lignum range of products to PAS24: 2016.
- A comprehensive range of hardware for sliding sash windows designed around fully tested window systems.
- Hardware designed to work with the latest weatherseal technology creating high level performance.
- Hinges and locks tested as part of a PAS24: 2016 window system.
- Suppliers of Kenrick window locking systems all of which were used during Lignum testing PAS24: 2016.
- Many options available in both contemporary and traditional designs.
- Available in many different base materials in a multitude of finishes, also with special features upon request.
- Full bespoke design and manufacturing services upon request.

# GLAZING

- We are main distributors for Deventer weatherseals which offer excellent memory and compression properties.
- An extensive range of glazing beads and glazing bars are available from BJ Waller Ltd.
- Security glazing tapes for glazing beads and Georgian bars are readily available from our extensive stocks.
- Comprehensive training for our glazing method is given via The Joinery Network for the Lignum range of products.
- Our glazing beads are uniquely designed to suit the Lignum internally beaded system.
- We eradicate the need for any kind of pinning on our glazing bars by using a special clip system and tapes, making a much neater and more efficient job.
- A range of silicones, cleaners and other glazing consumables are available from stock to compliment our range.



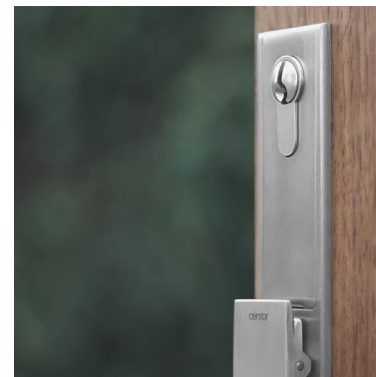


# SLIDING SASH

- BJ Waller supply all components required for both traditional box sash projects and the more modern spiral balance jobs.
- All our vertical sliding sash fittings are available in an array of beautiful finishes.
- BJ Waller can configure the exact weights or balances that are required for your projects.
- Our unique staff bead and parting bead with our Deventer sliding sash gaskets making manufacturing, install, replacing and maintenance extremely simple and efficient.
- Weights available in both lead and steel options in various sizes and diameters.
- Some uniquely designed products, fully tested to PAS24: 2016 in conjunction with The Joinery Network Lignum range.
- All of our sliding sash hardware is designed to be visually traditional and elegant whilst achieving the high performance of a modern day product.

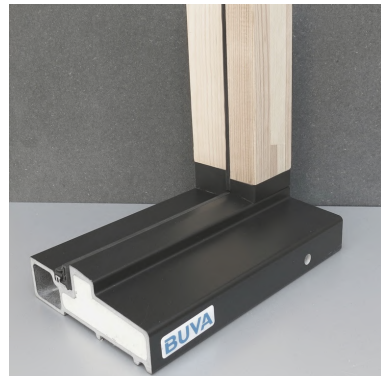
# LIFT & SLIDE + BI FOLD

- We are main distributors for AGB lift & slide hardware, available in 3 different versions Basic Climatech and Imago each each available with our unique Aluminium cladding system.
- Centor folding door hardware systems for door panels up to 115kg suitable for residential and commercial projects.
- Imago engineered lift & slide doors with super thin frame now available to be fitted with our unique Aluminium cladding system.
- Our Centor Bi - Folding systems are easy to adjust and are available as part of the Lignum PAS24: 2016 product range.
- AGB IMAGO gives maximum glass expansion creating a "bringing the outside in" feel, being sure not to break up your view.
- AGB lift & slide can be automated by a cleverly designed plug and play system.
- A full range of installation manuals are available from our pdf download library.





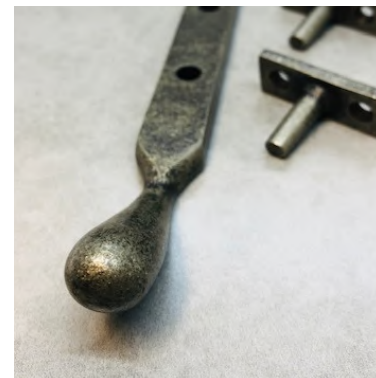
# ALUCLAD & BUVA



- Partnering with AlunUK cladding systems. Turn your standard timber window into a high performance alu-clad system with minimum investment.
- Cladding is designed to work to the Joiner's measurements, cladding is cut to size to suit your window or door sizes.
- AlunUK profiles are supplied pre cut to size making the procedure easier for joiner's to fit using their range of equipment.
- We can make bespoke cladding to almost any window or door section.
- AlunUK have a designed solution specifically to suit the Joinery Network Lignum range.
- BUVA thresholds provide stability, air tightness and very high strength designed to cope with extreme weather.
- BUVA isotone door thresholds, high strength, high quality, insulated and weatherproof.
- Door frames fitted with BUVA Isotone will have a threshold that will easily last for more than 50 years.

# NEW PRODUCTS

- Cardea Architectural Ironmongery range made from brass, bronze & steel in 5 finishes – White Bronze – Dark Bronze – Unlacquered Brass – Polished nickel & Sheradised Black.
- A range of 316 Stainless Steel door and window furniture for Multipoint and Espagnolette systems.
- The Foundry range of drop forged brass hardware made exclusively to our designs and finished so they can be suited from door to window.
- An exclusive range of forged steel ironmongery using a unique finishing process offering two distinct colour options.
- Alun UK door sets available in a wide range of designs, finished or in kit form ready to spray.
- Bespoke design & manufacture capabilities for specific client requirements and functionality.
- Unique hardware packages containing fully suited designs for internal and external applications.



# SALES & SUPPORT.

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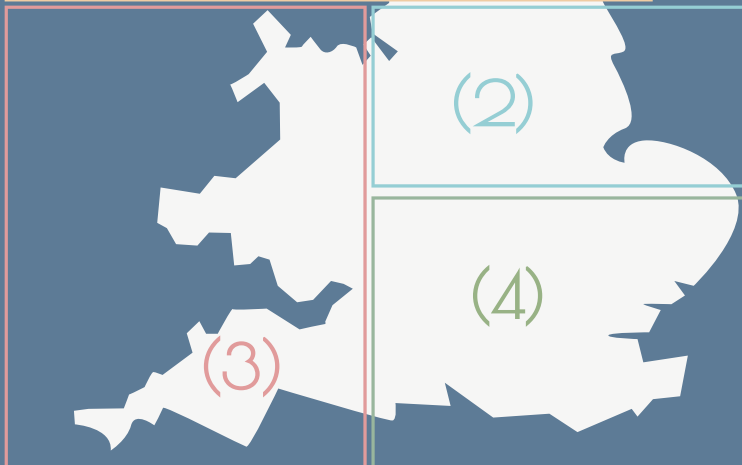
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**BJ WALLER**  
ARCHITECTURAL IRONMONGERS

Founder partner of  
The Joinery Network  
Backing timber window & door manufacturers



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